

ANNUAL STATEMENT FOR THE YEAR ENDED DECEMBER 31, 2011

	OF THE CONDITION AND AFFAIRS OF THE	
Р	HYSICIANS HEALTH PLA	AN
NAIC Group Code <u>3408</u> , <u>3408</u>	:,	Employer's ID Number 38-2356288
(Current Period) (Prior Period) Organized under the Laws of Michigan	, State of Domicile or	Port of Entry Michigan
Country of Domicile US		,
Licensed as business type: Life, Accident and Health [] Dental Service Corporation [] Health Maintenance Organization [X] Is HMO	Property/Casualty [] Vision Service Corporation [] Federally Qualified? Yes () No (X)	Hospital, Medical and Dental Service or Indemnity [] Other []
Incorporated/Organized December 18, 1980	Commenced Business Oct	ober 1, 1981
Statutory Home Office 1400 East Michigan Avenue, Lansing, Michigan		
Main Administrative Office 1400 East Michigan Avenue, Lansing, M	(Street and Number, City or Town, State and Zip Cichican 48912	517-364-8400
	(Street and Number, City or Town, State and Zip Code)	(Area Code) (Telephone Number)
Mail Address 1400 East Michigan Avenue, Lansing, Michigan 48912	(Street and Number, City or Town, State and Zip Code)	
Primary Location of Books and Records 1400 East Michigan Ave		
517-364-8400	(Street and Number, City or Town, St	ate and Zip Code)
	Telephone Number)	
Internet Website Address www.phpmm.org		
Statutory Statement Contact Kevin Essenmacher		517-364-8400
kevin.essenmacher@phpmm.org	(Name)	(Area Code) (Telephone Number) (Extension) 517-364-8407
	(E-Mail Address)	(Fax Number)
	OTHER OFFICERS Marylee Davis, PhD (Chairperson)	
	DIRECTORS OR TRUSTEES Diana Rodriguez Algra Wendell Barron Richard Bruner Marylee Davis, PhD Patrick Gribben, Jr Bradley Hoopingarner, MD# Larry Rawsthorne, MD Randolph Rifkin	
the absolute property of the said reporting entity, free and clear from any contained, annexed or referred to, is a full and true statement of all the as deductions therefrom for the period ended, and have been completed in accor	Kenneth Rudman, MD# Dawn Springer, MD Dennis Swan Scott Willerson that they are the described officers of said reporting entity, and the liens or claims thereon, except as herein stated, and that this sests and liabilities and of the condition and affairs of the said redance with the NAIC Annual Statement Instructions and Accounting	at on the reporting period stated above, all of the herein described assets were statement, together with related exhibits, schedules and explanations therein porting entity as of the reporting period stated above, and of its income and g Practices and Procedures manual except to the extent that: (1) state law may
differ; or, (2) that state rules or regulations require differences in reporting not Scott Wilkerson President	t related to accounting practices and procedures, according to the b Marylee Davis, PhD Chairperson	est of their information, knowledge and belief, respectively. Randolph Rifkin Secretary

a. Is this an original filing?

b. If no: 1. State the amendment number 2. Date filed

3. Number of pages attached

Yes (X) No ()

Subscribed and sworn to before me this day of

ASSETS

			Current Year		Prior Year
		1	2	3	4
		Assets	Nonadmitted Assets	Net Admitted Assets (Column 1 minus Column 2)	Net Admitted Assets
				,	
1.	Bonds (Schedule D)				
2.	Stocks (Schedule D):				
	2.1 Preferred stocks				
	2.2 Common stocks	49,532,835		49,532,835	27,762,898
3.	Mortgage loans on real estate (Schedule B):				
	3.1 First liens				
	3.2 Other than first liens				
4.	Real estate (Schedule A):				
	4.1 Properties occupied by the company (less \$encumbrances)				
	4.2 Properties held for the production of income (less \$				
	4.3 Properties held for sale (less \$ encumbrances)				
5.	Cash (\$ (3,603,478), Schedule E - Part 1), cash equivalents (\$, Schedule E - Part 2) and short-term investments (\$ 6,518,613, Schedule DA)	2,915,135		2,915,135	32,386,968
6.	Contract loans (including \$				
7.	Derivatives (Schedule DB)				
8.	Other invested assets (Schedule BA)	6,413,428		6,413,428	6,517,946
9.	Receivables for securities				160,213
10.	Securities lending reinvested collateral assets (Schedule DL)				
11.	Aggregate write-ins for invested assets				
12.	Subtotals, cash and invested assets (Line 1 through Line 11)	60,825,723		60,825,723	68,895,940
13.	Title plants less \$				
14.	Investment income due and accrued	688		688	174
15.	Premiums and considerations:				
	15.1 Uncollected premiums and agents' balances in the course of collection	1,933,646		1,933,646	1,814,662
	15.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due (including \$				
	15.3 Accrued retrospective premiums				
16.	Reinsurance:				
	16.1 Amounts recoverable from reinsurers	334,207		334,207	311,445
	16.2 Funds held by or deposited with reinsured companies				
	16.3 Other amounts receivable under reinsurance contracts				
17.	Amounts receivable relating to uninsured plans				
18.1	Current federal and foreign income tax recoverable and interest thereon				
18.2	Net deferred tax asset				
19.	Guaranty funds receivable or on deposit				
20.	Electronic data processing equipment and software				
21.	Furniture and equipment, including health care delivery assets (\$				
22.	Net adjustment in assets and liabilities due to foreign exchange rates				
23.	Receivables from parent, subsidiaries and affiliates				
24.	Health care (\$ 1,304,285) and other amounts receivable				
25.	Aggregate write-ins for other than invested assets				
26.	Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Line 12 to Line 25)				
27.	From Separate Accounts, Segregated Accounts and Protected Cell Accounts				
28.	Total (Line 26 and Line 27)				
DETAI	LS OF WRITE-INS				
1101.					
1103.	Summary of remaining write-ins for Line 11 from overflow page				
1199.	Totals (Line 1101 through Line 1103 plus Line 1198) (Line 11 above)				
	PREPAIDS				
2503.					
2599.	Totals (Line 2501 through Line 2503 plus Line 2598) (Line 25 above)	1,121,763			

LIABILITIES, CAPITAL AND SURPLUS

			Current Year		Prior Year
		1 Covered	2 Uncovered	3 Total	4 Total
1.	Claims unpaid (less \$reinsurance ceded)	12,522,614	1,787,110	14,309,724	10,023,092
2.	Accrued medical incentive pool and bonus amounts	4,225,314		4,225,314	4,064,429
3.	Unpaid claims adjustment expenses	264,346		264,346	179,411
4.	Aggregate health policy reserves, including the liability of \$				
5.	Aggregate life policy reserves				
6.	Property/casualty unearned premium reserve				
7.	Aggregate health claim reserves				
8.	Premiums received in advance	615,810		615,810	1,691,074
9.	General expenses due or accrued	2,908,134		2,908,134	3,217,915
10.1	Current federal and foreign income tax payable and interest thereon (including \$				
10.2	Net deferred tax liability				
11.	Ceded reinsurance premiums payable				
12.	Amounts withheld or retained for the account of others	157,955		157,955	117,638
13.	Remittances and items not allocated				
14.	Borrowed money (including \$				
15.	Amounts due to parent, subsidiaries and affiliates	987,293		987,293	2,883,838
16.	Derivatives				
17.	Payable for securities				231, 141
18.	Payable for securities lending				
19.	Funds held under reinsurance treaties with (\$ authorized reinsurers and \$ unauthorized reinsurers)				
20.	Reinsurance in unauthorized companies				
21.	Net adjustments in assets and liabilities due to foreign exchange rates				
22.	Liability for amounts held under uninsured plans				
23.	Aggregate write-ins for other liabilities (including \$				
24.	Total liabilities (Line 1 to Line 23)	21,681,466		23,468,576	
25.	Aggregate write-ins for special surplus funds	XXX	XXX		
26.	Common capital stock		XXX		
27 .	Preferred capital stock	XXX	XXX		
28.	Gross paid in and contributed surplus	XXX	XXX		
29.	Surplus notes	XXX	XXX		
30.	Aggregate write-ins for other than special surplus funds	XXX			
31.	Unassigned funds (surplus)	XXX	XXX	46,803,629	50,516,387
32.	Less treasury stock, at cost:				
	32.1		XXX		
	32.2	XXX			
33.	Total capital and surplus (Line 25 to Line 31 minus Line 32)	XXX	XXX	46,803,629	51,510,034
34.	Total liabilities, capital and surplus (Line 24 and Line 33)	XXX	XXX	70,272,205	73,918,572
DETA 2301.	LS OF WRITE-INS				
2302. 2303.				ı	
2398.					
2501. 2502.		XXX	XXX XXX		
2503 . 2598 . 2599 .		l xxx	XXX XXX XXX		
3001. 3002.	UNREALIZED INVESTMENT IN AFFILIATE	1 1	XXX XXX		,
3002. 3003. 3098.		XXX			
	Totals (Line 3001 through Line 3003 plus Line 3098) (Line 30 above)		XXX		

STATEMENT OF REVENUE AND EXPENSES

		Currer	nt Year	Prior Year
		1	2	3
		Uncovered	Total	Total
1.	Member Months	XXX	403,697	432,399
2.	Net premium income (including \$	XXX	155,945,131	164,328,413
3.	Change in unearned premium reserves and reserve for rate credits	XXX		
4.	Fee-for-service (net of \$medical expenses)	XXX		
5.	Risk revenue	XXX		
6.	Aggregate write-ins for other health care related revenues	XXX	15,932,684	
7.	Aggregate write-ins for other non-health revenues	XXX		
8.	Total revenues (Line 2 to Line 7)	XXX	171,877,815	164,328,413
	al and Medical:	44 540 004	00,400,000	00 000 000
9.	Hospital/medical benefits			
10.	Other professional services			
12.	Emergency room and out-of-area			
13.	Prescription drugs			
14.	Aggregate write-ins for other hospital and medical			
15.	Incentive pool, withhold adjustments, and bonus amounts		4,202,521	4,101,836
16.	Subtotal (Line 9 to Line 15)	19,210,840	158,027,289	152,484,694
Less: 17.	Net reinsurance recoveries		847,750	2,360,856
18.	Total hospital and medical (Line 16 minus Line 17)	19,210,840	157,179,539	150, 123, 838
19.	Non-health claims (net)			
20.	Claims adjustment expenses, including \$ 2,407,284 cost containment expenses		3,509,517	3,685,460
21.	General administrative expenses		10,932,939	10,603,780
22.	Increase in reserves for life and accident and health contracts (including \$increase in reserves for life only)			
23.	Total underwriting deductions (Line 18 through Line 22)	19,210,840	171,621,995	164,413,078
24.	Net underwriting gain or (loss) (Line 8 minus Line 23)	XXX	255,820	(84,665
25.	Net investment income earned (Exhibit of Net Investment Income, Line 17)		301,082	296,510
26.	Net realized capital gains (losses) less capital gains tax of \$		3,455,740	94,277
27.	Net investment gains (losses) (Line 25 plus Line 26)		3,756,822	390,787
28.	Net gain or (loss) from agents' or premium balances charged off [(amount recovered \$) (amount charged off \$)]			
29.	Aggregate write-ins for other income or expenses		(435)	1,085,342
30.	Net income or (loss) after capital gains tax and before all other federal income taxes			
	(Line 24 plus Line 27 plus Line 28 plus Line 29)		4,012,207	
	Federal and foreign income taxes incurred	XXX		
32.	Net income (loss) (Line 30 minus Line 31)	XXX	4,012,207	1,391,464
	AILS OF WRITE-INS	VVV	45 000 004	
0602		XXX	15,932,684	
0603 0698	Summary of remaining write-ins for Line 6 from overflow page	X X X X X X		
0699		XXX	15,932,684	
0701 0702		XXX XXX		
0703 0798	Summary of remaining write-ins for Line 7 from overflow page	X X X X X X		
0799	, , , ,	XXX		
1401 1402				
1403 1498				
1499). Totals (Line 1401 through Line 1403 plus Line 1498) (Line 14 above)			
2901 2902			(435)	1.085.342
2903 2998	Summary of remaining write-ins for Line 29 from overflow page			
2999	Totals (Line 2901 through Line 2903 plus Line 2998) (Line 29 above)		(435)	1,085,342

STATEMENT OF REVENUE AND EXPENSES (continued)

		1	2
	CAPITAL AND SURPLUS ACCOUNT	Current Year	Prior Year
		Ourient real	FIIOI Teal
33.	Capital and surplus prior reporting year	51,510,034	51,113,506
34.	Net income or (loss) from Line 32	4,012,207	1,391,464
35.	Change in valuation basis of aggregate policy and claims reserves		
36.	Change in net unrealized capital gains (losses) less capital gains tax of \$.	(6,492,735)	(1,473,413)
37.	Change in net unrealized foreign exchange capital gain or (loss)		
38.	Change in net deferred income tax		
39.	Change in nonadmitted assets.	274,123	(515,170)
40.	Change in unauthorized reinsurance		
41.	Change in treasury stock		
42.	Change in surplus notes .		
43.	Cumulative effect of changes in accounting principles		
44.	Capital Changes:		
	44.1 Paid in		
	44.2 Transferred from surplus (Stock Dividend)		
	44.3 Transferred to surplus.		
45.	Surplus adjustments:		
	45.1 Paid in		
	45.2 Transferred to capital (Stock Dividend)		
	45.3 Tranferred from capital		
46.	Dividends to stockholders.	(2,500,000)	
47.	Aggregate write-ins for gains or (losses) in surplus		993,647
48.	Net change in capital and surplus (Line 34 to Line 47)	(4,706,405)	396,528
49.	Capital and surplus end of reporting year (Line 33 plus Line 48)	46,803,629	51,510,034
DET	AILS OF WRITE-INS		
4701	. UNREALIZED INVESTMENT IN AFFILIATE		993,647
4702			
4703			
4798	. Summary of remaining write-ins for Line 47 from overflow page .		
4799	. Totals (Line 4701 through Line 4703 plus Line 4798) (Line 47 above)		993,647

CASH FLOW

		1	2
		Current Year	Prior Year
	Cash from Operations		
	Premiums collected net of reinsurance		163,586,912
2. 3.	Net investment income Miscellaneous income		
4.	Total (Line 1 through Line 3)	166,807,252	163,529,617
5.	Benefit and loss related payments	154, 135, 179	154 687 105
6.	Net transfers to Separate Accounts, Segregated Accounts and Protected Cell Accounts		
7. 8.	Commissions, expenses paid and aggregate write-ins for deductions Dividends paid to policyholders		
9.	Federal and foreign income taxes paid (recovered) net of \$		
n	Total (Line 5 through Line 9)	168, 926, 638	167, 352, 754
	Total (Emo Clinocy)	100,020,000	101,002,101
١.	Net cash from operations (Line 4 minus Line 10)	(2,119,386)	(3,823,137
	Cash from Investments		
2.	Proceeds from investments sold, matured or repaid: 12.1 Bonds		
	12.2 Stocks 12.3 Mortgage loans	23,999,371	937,012
	12.4 Real estate		
	12.5 Other invested assets 12.6 Net gains or (losses) on cash and short-term investments		
	12.7 Miscellaneous proceeds		126,481
	12.8 Total investment proceeds (Line 12.1 through Line 12.7)	23 999 371	1 063 493
	12.0 Total infodution processes (Line 12.1 till ough Line 12.7)	20,000,071	1,000,400
١.	Cost of investments acquired (long-term only):		
	13.1 Bonds 13.2 Stocks		
	13.3 Mortgage loans 13.4 Real estate		
	13.5 Other invested assets		
	13.6 Miscellaneous applications	3,207,330	
	13.7 Total investments acquired (Line 13.1 through Line 13.6)	48,454,135	1,284,234
∤.	Net increase (decrease) in contract loans and premium notes		
5.	Net cash from investments (Line 12.8 minus Line 13.7 minus Line 14)	(24,454,764)	(220,741)
	Cook from Financian and Minasillana and Common		
•	Cash from Financing and Miscellaneous Sources		
6.	Cash provided (applied): 16.1 Surplus notes, capital notes		
	16.2 Capital and paid in surplus, less treasury stock 16.3 Borrowed funds		
	16.4 Net deposits on deposit-type contracts and other insurance liabilities 16.5 Dividends to stockholders		
	16.6 Other cash provided (applied)		1,782,750
	N	(0.007.000)	4 700 750
	Net cash from financing and miscellaneous sources (Line 16.1 through Line 16.4 minus Line 16.5 plus Line 16.6)	(2,897,683)	1,782,750
	RECONCILIATION OF CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS		
,	Net change in cash, cash equivalents and short-term investments (Line 11 plus Line 15 plus Line 17)	(29,471,833)	(2,261,128
J.	Cash, cash equivalents and short-term investments:	` '	,
	19.1 Beginning of year	32,386,968	34,648,096
8. 9.	10.1 Degramming of year	1 2,910,100	32,386,968
	19.2 End of year (Line 18 plus Line 19.1)	, ,	
9.	19.2 End of year (Line 18 plus Line 19.1)	, ,	
ote	19.2 End of year (Line 18 plus Line 19.1) E: Supplemental disclosures of cash flow information for non-cash transactions:		
ote	19.2 End of year (Line 18 plus Line 19.1) Supplemental disclosures of cash flow information for non-cash transactions: 1001 1002		
ote	19.2 End of year (Line 18 plus Line 19.1) Supplemental disclosures of cash flow information for non-cash transactions: 1001 1002 1003 1004		
9. 01:00:00:00:00:00:00:00:00:00:00:00:00:0	19.2 End of year (Line 18 plus Line 19.1) Supplemental disclosures of cash flow information for non-cash transactions: 1001 1002 1003		
ote 0.0 0.0 0.0 0.0	19.2 End of year (Line 18 plus Line 19.1) Supplemental disclosures of cash flow information for non-cash transactions: 1001 1002 1003 1004 1005		

ANALYSIS OF OPERATIONS BY LINES OF BUSINESS

	1	2	3	4	5	6	7	8	9	10
	Total	Comprehensive (Hospital and Medical)	Medicare Supplement	Dental Only	Vision Only	Federal Employees Health Benefit Plan	Title XVIII Medicare	Title XIX Medicaid	Other Health	Other Non-Heal
1. Net premium income	155,945,131	151,727,685				2,594,454			1,622,992	
2. Change in unearned premium reserves and reserve for rate credit					l	.			l	
Fee-for-service (net of \$ medical expenses)		l			l	.				XXX
Risk revenue					l	.				XXX
. Aggregate write-ins for other health care related revenues						.			15,932,684	XXX
Aggregate write-ins for other non-health care related revenues		XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
Total revenues (Line 1 through Line 6)		151,727,685				l l			17.555.676	
Hospital/medical benefits		87,554,213							3.704.492	XXX
Other professional services		9.001.175				1 ''.			129.189	XXX
). Outside referrals		.,,							.,	XXX
1. Emergency room and out-of-area		10.707.774				1			10.806.867	XXX
2. Prescription drugs	20,607,607	26,677,112				111111			2,300,779	XXX
Prescription drugs	29,007,007	20,077,112								\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
Aggregate write-ins for other hospital and medical									4,081	XXX
Incentive pool, withhold adjustments, and bonus amounts	4,202,521	4,147,792								XXX
5. Subtotal (Line 8 through Line 14)		138,769,570				2,312,311 .			16,945,408	XXX
. Net reinsurance recoveries										XXX
. Total hospital and medical (Line 15 minus Line 16)		137,921,820							16,945,408	XXX
. Non-health claims (net)		XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
. Claims adjustment expenses including \$ cost containment expenses		3,295,739				65,483			148,295	
General administrative expenses	10.932.939	10.266.972			l	203.994			461,973	
. Increase in reserves for accident and health contracts						. [l xxx
. Increase in reserves for life contracts		XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
Total underwriting deductions (Line 17 through Line 22)		151,484,531					,,,,,,		17,555,676	
4. Net underwriting gain or (loss) (Line 7 minus Line 23)	255,820	243,154								
TAILS OF WRITE-INS	45,000,004								45 000 004	V V V
01. HHS						1			15,932,684	X X X X X X
2										
3						1				XXX
8. Summary of remaining write-ins for Line 5 from overflow page										XXX
9. Total (Line 0501 through Line 0503 plus Line 0598) (Line 5 above)	15,932,684								15,932,684	XXX
1		XXX	XXX	XXX	XXX	XXX	XXX	XXX	XXX	
12.			XXX	XXX	XXX	l xxx l	XXX	XXX	XXX	
3.			XXX	XXX	XXX	l xxx	XXX	XXX	l xxx	
8. Summary of remaining write-ins for Line 6 from overflow page			XXX	l ŝŝŝ	l âxx	l xxx l	XXX	l âxx	l ŝŝŝ	
9. Total (Line 0601 through Line 0603 plus Line 0698) (Line 6 above)			XXX	XXX	XXX	l XXX	XXX	XXX	XXX	
7. Total (Line 000) tillough Line 0005 plus Line 0096) (Line 0 above)		^^^	^^^	^^^	^^^	^^^	^ ^ ^	^^^	^^^	
1	704,904	681,504				19,319			4,081	XXX
2		l			l			l	l	XX)
3										XX)
8. Summary of remaining write-ins for Line 13 from overflow page						1				XXX
9. Total (Line 1301 through Line 1303 plus Line 1398) (Line 13 above)		681,504							4.081	XXX
2. 1944 (Ente 1991 tillough Ente 1990 plue Ente 1990) (Ellie 19 above)		1				. ا قال ۱۵٫۰۱۰			1	I ^^/

Part 1 - Premiums

	1	2	3	4
Line of Business	Direct Business	Reinsurance Assumed	Reinsurance Ceded	Net Premium Income (Column 1 plus Column 2 minus Column 3)
Comprehensive (hospital and medical)				151,727,685
2. Medicare Supplement				
3. Dental only				
4. Vision only				
5. Federal Employees Health Benefits Plan	2,623,697		29,243	
6. Title XVIII - Medicare				
7. Title XIX - Medicaid				
8. Other health	1,622,992			
9. Health subtotal (Line 1 through Line 8)			2,211,287	155,945,131
10. Life				
11. Property/casualty				
12. Totals (Line 9 to Line 11)			2,211,287	155,945,131

	1	2	3	4	5	6	7	8	9	10
	Total	Comprehensive (Hospital and Medical)	Medicare Supplement	Dental Only	Vision Only	Federal Employees Health Benefits Plan	Title XVIII Medicare	Title XIX Medicaid	Other Health	Other Non-Health
Payments during the year: 1.1 Direct		141,126,570				, . ,			, , .	
1.2 Reinsurance assumed 1.3 Reinsurance ceded 1.4 Net	926,538 155,247,084	926,538 140,200,032								
Paid medical incentive pools and bonuses		3,834,709								
									4,237,983	
3.2 Reinsurance assumed 3.3 Reinsurance ceded 3.4 Net		7,824,750				2,246,992			4,237,983	
Claim reserve December 31, current year from Part 2D:										
4.3 Reinsurance ceded										
5. Accrued medical incentive pools and bonuses, current year	4,225,314	4,170,585								
6. Net healthcare receivables (a)	6,635,488	1,733,891				497,912			4,403,685	
7. Amounts recoverable from reinsurers December 31, current year	334,207	334,207								
8.2 Reinsurance assumed										
8.4 Net	10,023,092	9,383,383								
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1										
Accrued medical incentive pools and bonuses, prior year		3,973,749								
11. Amounts recoverable from reinsurers December 31, prior year	311,445	311,445								
12. Incurred benefits: 12.1 Direct 12.2 Reinsurance assumed	153,824,767	137,834,046				3,560,966				
12.3 Reinsurance ceded	949,300	949,300								
12.4 Net	152,875,467	136,884,746							12,429,755	
13. Incurred medical incentive pools and bonuses	4,048,651	4,031,545								

⁽a) Excludes \$ loans or advances to providers not yet expensed

UNDERWRITING AND INVESTMENT EXHIBIT PART 2A - Claims Liability End of Current Year

Comprehens (Hospital and Medica 1. Reported in Process of Adjustment: 1.1 Direct 1.2 Reinsurance assumed 1.3 Reinsurance ceded 1.4 Net	Medicare Supplement	 1	Title XVIII Medicare	Title XIX Medicaid		Other Non-Health
1.1 Direct		 	 			
1.2 Reinsurance assumed 1.3 Reinsurance ceded		 	 			
		i	 			
2. Incurred but Unreported:						
2.1 Direct	·		 			
2.3 Reinsurance ceded 2.4 Net 14,309,724 7,824						
3. Amounts Withheld from Paid Claims and Capitations:						
3 .1 Direct 3 .2 Reinsurance assumed 3 .3 Reinsurance ceded 3 .4 Net		 	 			
4. TOTALS:						
4.1 Direct 14,309,724 7,824 4.2 Reinsurance assumed 14,309,724			 			
4.3 Reinsurance ceded					4,237,982	

PART 2B - ANALYSIS OF CLAIMS UNPAID - PRIOR YEAR - NET OF REINSURANCE

	Claims Paid During the Year Claim Reserve and Claim Liability December 31 of Current Year		Claim Reserve and Claim Liability December 31 of Current Year		5	6	
Line of Business	1 On Claims Incurred Prior to January 1 of Current Year	1 2 On Claims Incurred Prior to January 1 of Current Year On Claims Incurred During the Year		On Claims Unpaid December 31 of Prior Year 4 On Claims Incurred During the Year		Estimated Claim Reserve and Claim Liability December 31 of Prior Year	
Comprehensive (hospital and medical)	8,432,069		59,174	10,012,568	8,491,243	9,702,81	
2. Medicare Supplement							
3. Dental Only							
. Vision Only							
. Federal Employees Health Benefits Plan							
. Title XVIII - Medicare							
. Title XIX - Medicaid							
. Other health	308,380	12,796,896	592	4,237,391	308,972	320,27	
. Health subtotal (Line 1 through Line 8)	8,740,449	143,545,408	59,766	14,249,959	8,800,215	10,023,09	
. Healthcare receivables (a)	8,325	3,433,276			8,325		
. Other non-health.							
. Medical incentive pools and bonus amounts	3,887,766		156,850	4,068,464	4,044,616		
. Totals (Line 9 minus Line 10 plus Line 11 plus Line 12)	12,619,890					14,087,52	

⁽a) Excludes \$ loans or advances to providers not yet expensed.

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

Section A - Paid Health Claims - Comprehensive (Hospital and Medical)

	Cumulative Net Amounts Paid									
	1	2	3	4	5					
Year in Which Losses Were Incurred	2007	2008	2009	2010	2011					
2 2007		193,794 175,479 124,102 X X X X X X X X X								

Section B - Incurred Health Claims - Comprehensive (Hospital and Medical)

		Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Incentive Pool and Bonuses Outstanding at End of Year									
	1	2	3	4	5						
Year in Which Losses Were Incurred	2007	2008	2009	2010	2011						
1. Prior 2. 2007 3. 2008 4. 2009 5. 2010 6. 2011											

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Comprehensive (Hospital and Medical)

Years in Which Premiums Were Earned and Claims Were Incurred	1 Premiums Earned	2 Claims Payments	3 Claim Adjustment Expense Payments	4 (Column 3 divided by Column 2) Percent	5 Claim and Claim Adjustment Expense Payments (Columns 2 + 3)	6 (Column 5 divided by Column 1) Percent	7 Claims Unpaid	8 Unpaid Claims Adjustment Expenses	9 Total Claims and Claims Adjustment Expense Incurred (Columns 5 + 7 + 8)	10 (Column 9 divided by Column 1) Percent
1. 2007 2. 2008 3. 2009 4. 2010 5. 2011	207,452 175,118 175,928 162,417 153,909	186,431 264,892 129,074 146,460 132,671	4,887 4,864 4,072 3,527 3,212	2.621 1.836 3.155 2.408 2.421	191,318 269,756 133,146 149,987 135,883	92.223 154.042 75.682 92.347 88.288	215 13,966	(1) 185	191,318 269,756 133,146 150,201 150,034	92.223 154.042 75.682 92.479 97.482

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

Section A - Paid Health Claims - Medicare Supplement

		Cumulative Net Amounts Paid										
	1	2	3	4	5							
Year in Which Losses Were Incurred	2007	2008	2009	2010	2011							
1 Prior												
2. 2007												
4. 2009 5. 2010 6. 2011	XXX XXX XXX	Y Y Y		XXX								

Section B - Incurred Health Claims - Medicare Supplement

		Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Incentive Pool and Bonuses Outstanding at End of Year										
	1	2	3	4	5							
Year in Which Losses Were Incurred	2007	2008	2009	2010	2011							
1 Prior												
2. 2007 3. 2008	XXX											
4. 2009	XXX XXX	XXX										
6. 2011	XXX	XXX	XXX	XXX								

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Medicare Supplement

Years in Which Premiums Were Earned and Claims Were Incurred	1 Premiums Earned	2 Claims Payments	3 Claim Adjustment Expense Payments	4 (Column 3 divided by Column 2) Percent	5 Claim and Claim Adjustment Expense Payments (Columns 2 + 3)	6 (Column 5 divided by Column 1) Percent	7 Claims Unpaid	8 Unpaid Claims Adjustment Expenses	9 Total Claims and Claims Adjustment Expense Incurred (Columns 5 + 7 + 8)	10 (Column 9 divided by Column 1) Percent
1. 2007 2. 2008 3. 2009										
4. 2010										

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

Section A - Paid Health Claims - Dental Only

		Cumulative Net Amounts Paid										
	1	2	3	4	5							
Year in Which Losses Were Incurred	2007	2008	2009	2010	2011							
1. Prior												
2. 2007 3. 2008	XXX											
4. 2009 5. 2010 6. 2011	XXX XXX XXX	XXX XXX XXX										

Section B - Incurred Health Claims - Dental Only

		Sum of Cumulative Net Amount Paid and Clair	m Liability, Claim Reserve and Medical Incentive	Pool and Bonuses Outstanding at End of Year	
	1	2	3	4	5
Year in Which Losses Were Incurred	2007	2008	2009	2010	2011
1 Prior					
2. 2007 3. 2008	XXX				
4. 2009 5. 2010	XXX XXX	XXX XXX			
6. 2011	XXX	XXX	XXX	XXX	

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Dental Only

Years in Which Premiums Were Earned and Claims Were Incurred	1 Premiums Earned	2 Claims Payments	3 Claim Adjustment Expense Payments	4 (Column 3 divided by Column 2) Percent	5 Claim and Claim Adjustment Expense Payments (Columns 2 + 3)	6 (Column 5 divided by Column 1) Percent	7 Claims Unpaid	8 Unpaid Claims Adjustment Expenses	9 Total Claims and Claims Adjustment Expense Incurred (Columns 5 + 7 + 8)	10 (Column 9 divided by Column 1) Percent
1. 2007 2. 2008 3. 2009										
4. 2010										

UNDERWRITING AND INVESTMENT EXHIBIT

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

Section A - Paid Health Claims - Vision Only

	Cumulative Net Amounts Paid								
	1	2	3	4	5				
Year in Which Losses Were Incurred	2007	2008	2009	2010	2011				
1 Prior									
2. 2007	X X X								
5. 2000 4. 2009 5. 2010 6. 2011	XXX XXX XXX	XXX XXX XXX		XXX					

Section B - Incurred Health Claims - Vision Only

		Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Incentive Pool and Bonuses Outstanding at End of Year										
	1	2	3	4	5							
Year in Which Losses Were Incurred	2007	2008	2009	2010	2011							
1 Prior												
2. 2007 3. 2008	XXX											
4. 2009	XXX XXX	XXX										
6. 2011	XXX	XXX	XXX	XXX								

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Vision Only

Years in Which Premiums Were Earned and Claims Were Incurred	1 Premiums Earned	2 Claims Payments	3 Claim Adjustment Expense Payments	4 (Column 3 divided by Column 2) Percent	5 Claim and Claim Adjustment Expense Payments (Columns 2 + 3)	6 (Column 5 divided by Column 1) Percent	7 Claims Unpaid	8 Unpaid Claims Adjustment Expenses	9 Total Claims and Claims Adjustment Expense Incurred (Columns 5 + 7 + 8)	10 (Column 9 divided by Column 1) Percent
1 2007										
2. 2008										
3. 2009										
4. 2010										
5. 2011										

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

Section A - Paid Health Claims - Federal Employees Health Benefit Plan

	Cumulative Net Amounts Paid								
	1	2	3	4	5				
Year in Which Losses Were Incurred	2007	2008	2009	2010	2011				
1 Prior									
2. 2007 3. 2008		2,083	2,235						
4. 2009 5. 2010 6. 2011	XXX XXX XXX	XXX XXX XXX	X X X X X X X X X X X X X X X X X X X	3,938 3,812 XXX					

Section B - Incurred Health Claims - Federal Employees Health Benefit Plan

		Sum of Cumulative Net Amount Paid and Clair	m Liability, Claim Reserve and Medical Incentive	Pool and Bonuses Outstanding at End of Year	
	1	2	3	4	5
Year in Which Losses Were Incurred	2007	2008	2009	2010	2011
1 Prior					
2. 2007 3. 2008 4. 2009 5. 2010 6. 2011	XXX XXX XXX XXX		2,246 4,208 XXX XXX	2,246 4,524 4,537 XXX	

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Federal Employees Health Benefit Plan

Years in Which Premiums Were Earned and Claims Were Incurred	1 Premiums Earned	2 Claims Payments	3 Claim Adjustment Expense Payments	4 (Column 3 divided by Column 2) Percent	5 Claim and Claim Adjustment Expense Payments (Columns 2 + 3)	6 (Column 5 divided by Column 1) Percent	7 Claims Unpaid	8 Unpaid Claims Adjustment Expenses	9 Total Claims and Claims Adjustment Expense Incurred (Columns 5 + 7 + 8)	10 (Column 9 divided by Column 1) Percent
1. 2007										
2. 2008	2,334	2.240		3.348	2.315	99.186				
3. 2009		3,937	95	2.413	4,032	91.346			4,032	91.346
4. 2010			52	1.303	4,042		l 1			105.727
5. 2011		1,953	65	3.328	2,018	76.905	115			81.364

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

Section A - Paid Health Claims - Title XVIII Medicare

		Cumulative Net Amounts Paid										
	1	2	3	4	5							
Year in Which Losses Were Incurred	2007	2008	2009	2010	2011							
1 Prior												
2 2007	XXX											
4. 2009 5. 2010 6. 2011	XXX XXX XXX	XXX XXX XXX		XXX								

Section B - Incurred Health Claims - Title XVIII Medicare

		Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Incentive Pool and Bonuses Outstanding at End of Year										
	1	2	3	4	5							
Year in Which Losses Were Incurred	2007	2008	2009	2010	2011							
1 Prior												
2. 2007	XXX											
4. 2009 5. 2010	XXX XXX	XXX										
6. 2011	XXX	XXX	XXX	XXX								

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Title XVIII Medicare

Years in Which Premiums Were Earned and Claims Were Incurred	1 Premiums Earned	2 Claims Payments	3 Claim Adjustment Expense Payments	4 (Column 3 divided by Column 2) Percent	5 Claim and Claim Adjustment Expense Payments (Columns 2 + 3)	6 (Column 5 divided by Column 1) Percent	7 Claims Unpaid	8 Unpaid Claims Adjustment Expenses	9 Total Claims and Claims Adjustment Expense Incurred (Columns 5 + 7 + 8)	10 (Column 9 divided by Column 1) Percent
1. 2007										
2. 2008										
5. 2011										

UNDERWRITING AND INVESTMENT EXHIBIT

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

Section A - Paid Health Claims - Title XIX Medicaid

		Cumulative Net Amounts Paid									
	1	2	3	4	5						
Year in Which Losses Were Incurred	2007	2008	2009	2010	2011						
1 Prior											
2. 2007	X X X										
5. 2000 4. 2009 5. 2010 6. 2011	XXX XXX XXX	XXX XXX XXX		XXX							

Section B - Incurred Health Claims - Title XIX Medicaid

		Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Incentive Pool and Bonuses Outstanding at End of Year										
	1	2	3	4	5							
Year in Which Losses Were Incurred	2007	2008	2009	2010	2011							
1 Prior												
2. 2007 3. 2008	XXX											
4. 2009	XXX XXX	XXX										
6. 2011	XXX	XXX	XXX	XXX								

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Title XIX Medicaid

Years in Which Premiums Were Earned and Claims Were Incurred	1 Premiums Earned	2 Claims Payments	3 Claim Adjustment Expense Payments	4 (Column 3 divided by Column 2) Percent	5 Claim and Claim Adjustment Expense Payments (Columns 2 + 3)	6 (Column 5 divided by Column 1) Percent	7 Claims Unpaid	8 Unpaid Claims Adjustment Expenses	9 Total Claims and Claims Adjustment Expense Incurred (Columns 5 + 7 + 8)	10 (Column 9 divided by Column 1) Percent
1. 2007										
2. 2008										
3. 2009										
4. 2010										
5. 2011										

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

Section A - Paid Health Claims - Other

		Cumulative Net Amounts Paid										
	1	2	3	4	5							
Year in Which Losses Were Incurred	2007	2008	2009	2010	2011							
1. Prior												
2 2007												
4. 2009 5. 2010 6. 2011	XXX XXX XXX	XXX XXX XXX		XXX 330								

Section B - Incurred Health Claims - Other

		Sum of Cumulative Net Amount Paid and Clair	m Liability, Claim Reserve and Medical Incentive	Pool and Bonuses Outstanding at End of Year	
	1	2	3	4	5
Year in Which Losses Were Incurred	2007	2008	2009	2010	2011
1 Prior					
3 2008	X X X				
4. 2009 5. 2010	XXX	XXX XXX		507	50Q
6. 2011	XXX	XXX	XXX	XXX	

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Other

Years in Which Premiums Were Earned and Claims Were Incurred	1 Premiums Earned	2 Claims Payments	3 Claim Adjustment Expense Payments	4 (Column 3 divided by Column 2) Percent	5 Claim and Claim Adjustment Expense Payments (Columns 2 + 3)	6 (Column 5 divided by Column 1) Percent	7 Claims Unpaid	8 Unpaid Claims Adjustment Expenses	9 Total Claims and Claims Adjustment Expense Incurred (Columns 5 + 7 + 8)	10 (Column 9 divided by Column 1) Percent
1. 2007										
2. 2008										
4. 2010 5. 2011			95 148				1	1 77		

PART 2C - DEVELOPMENT OF PAID AND INCURRED HEALTH CLAIMS (000 Omitted)

Section A - Paid Health Claims - Grand Total

		Cumulative Net Amounts Paid										
	1	2	3	4	5							
Year in Which Losses Were Incurred	2007	2008	2009	2010	2011							
1. Prior 2. 2007 3. 2008 4. 2009 5. 2010 6. 2011												

Section B - Incurred Health Claims - Grand Total

		Sum of Cumulative Net Amount Paid and Claim Liability, Claim Reserve and Medical Incentive Pool and Bonuses Outstanding at End of Year					
	1	2	3	4	5		
Year in Which Losses Were Incurred	2007	2008	2009	2010	2011		
1. Prior 2. 2007 3. 2008 4. 2009 5. 2010 6. 2011							

Section C - Incurred Year Health Claims and Claims Adjustment Expense Ratio - Grand Total

Years in Which Premiums Were Earned and Claims Were Incurred	1 Premiums Earned	2 Claims Payments	3 Claim Adjustment Expense Payments	4 (Column 3 divided by Column 2) Percent	5 Claim and Claim Adjustment Expense Payments (Columns 2 + 3)	6 (Column 5 divided by Column 1) Percent	7 8 Unpaid Claims Claims Unpaid Adjustment Expenses		9 Total Claims and Claims Adjustment Expense Incurred (Columns 5 + 7 + 8)	10 (Column 9 divided by Column 1) Percent
1. 2007 2. 2008 3. 2009 4. 2010 5. 2011	207, 452 177, 452 180, 342 166, 303 158, 156	186,431 267,132 133,011 150,780 147,236	4,887 4,939 4,167 3,674 3,425	2 621 1 .849 3 .133 2 .437 2 .326	191,318 272,071 137,178 154,454 150,661	92.223 153.321 76.065 92.875 95.261	217 18,318	264	191,318 272,071 137,178 154,671 169,243	92.223 153.321 76.065 93.006 107.010

Page 13 Underwriting and Investment Exhibit, Part 2D NONE

UNDERWRITING AND INVESTMENT EXHIBIT

PART 3 - ANALYSIS OF EXPENSES

	_		•		
	Claim Adjustment Expenses		3	4	5
	1	2			
	Cost Containment Expenses	Other Claim Adjustment Expenses	General Administrative Expenses	Investment Expenses	Total
Rent (\$	68,710	31,450	312,020		412,180
Salaries, wages and other benefits			3,594,736		4,748,660
3. Commissions (less \$ceded plus \$assumed)	274,865	125,813	1,248,203		1,648,881
4. Legal fees and expenses		13,808	136,989		180,963
5. Certifications and accreditation fees	1,971	902	8,952		11,825
Auditing, actuarial and other consulting services	53,003	24,261	240,694		317,958
7. Traveling expenses		5,839	57,926		76,521
Marketing and advertising	121,162	55,459	550,216		726,837
9. Postage, express, and telephone		10,298	102,164		134,959
10. Printing and office supplies	59,315	27,150	269,360		355,825
11. Occupancy, depreciation and amortization		17,490	173,519		229,219
12. Equipment	4,550	2,083	20,664		27,297
13. Cost or depreciation of EDP equipment and software					
14. Outsourced services including EDP, claims, and other services	737,100	337,390	3,347,281		4,421,771
15. Boards, bureaus and association fees	1,594	730			9,563
16. Insurance, except on real estate	5,893	2,697	26,760		35,350
17. Collection and bank service charges	3,946		17,918		23,670
18. Group service and administration fees	75,696	34,648	343,745		454,089
19. Reimbursements by uninsured accident and health plans					
20. Reimbursements from fiscal intermediaries					
21. Real estate expenses					
22. Real estate taxes	4,346	1,989	19,737		26,072
23. Taxes, licenses and fees:		·			
23.1 State and local insurance taxes	7,095	3,248	32,222		42,565
23.2 State premium taxes					
23.3 Regulator authority licenses and fees					
23.4 Payroll taxes	92,814	42,483	421,482		556,779
23.5 Other (excluding federal income and real estate taxes)					
24. Investment expenses not included elsewhere					
25. Aggregate write-ins for expenses					
26. Total expenses incurred (Line 1 to Line 25)				·	, ,
27. Less expenses unpaid December 31, current year					
28. Add expenses unpaid December 31, prior year					
29. Amounts receivable relating to uninsured accident and health plans, prior year					
30. Amounts receivable relating to uninsured accident and health plans, current year					
31. Total expenses paid (Line 26 minus Line 27 plus Line 28 minus Line 29 plus Line 30)	2,347,957	1,076,620	11,242,719	54,760	14,722,056
DETAILS OF WRITE-INS					
2501. OTHER PROFESSIONAL FEES		356	1,111		1,467
2502.					
2502. 2503.				 	

(a) Includes management fees of \$ to affiliates and \$ to non-affiliates.

EXHIBIT OF NET INVESTMENT INCOME

	1	2
	Collected During Year	Earned During Year
1. U.S. Government bonds 1.1 Bonds exempt from U.S. tax 1.2 Other bonds (unaffiliated) 1.3 Bonds of affiliates 2.1 Preferred stocks (unaffiliated)	(a)	
2.11 Preferred stocks of affiliates (a) 2.2 Common stocks (unaffiliated) (b) 2.21 Common stocks of affiliates (c) 3. Mortgage loans (d) 4. Real estate (d) 5. Contract loans (d)	(c)	
6. Cash, cash equivalents and short-term investments 7. Derivative instruments 8. Other invested assets 9. Aggregate write-ins for investment income 10. Total gross investment income	(e) 142,912 (f)	142,912
11. Investment expenses . 12. Investment taxes, licenses and fees, excluding federal income taxes 13. Interest expense 14. Depreciation on real estate and other invested assets 15. Aggregate write-ins for deductions from investment income 16. Total deductions (Line 11 through Line 15)		(g) (h) (i) 54,760
DETAILS OF WRITE-INS 0901. 0902. 0903. 0998. Summary of remaining write-ins for Line 9 from overflow page 0999. Totals (Line 0901 through Line 0903 plus Line 0998) (Line 9 above)		301,082
1501. 1502. 1503. 1598. Summary of remaining write-ins for Line 15 from overflow page. 1599. Totals (Line 1501 through Line 1503 plus Line 1598) (Line 15 above)		
(a) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued interest on purchases. (b) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued dividends on purchases. (c) Includes \$ accrual of discount less \$ amortization of premium and less \$ paid for accrued dividends on purchases. (c) Includes \$ accrual of discount less \$ amortization of premium and less \$ for company's occupancy of its own buildings; and excludes \$ accrual of discount less \$ accrual of discount less \$ amortization of premium and less \$ accrual of discount less \$ amortization of premium and less \$ accrual of discount less \$ amortization of premium and less \$ accrual of discount less \$ amortization of premium and less \$ accrual of discount less \$ accrual of discount less \$ accrual of acc	inve	estment ed and erest

EXHIBIT OF CAPITAL GAINS (LOSSES)

	1	2	3	4	5
	Realized Gain (Loss) on Sales or Maturity	Other Realized Adjustments	Total Realized Capital Gain (Loss) (Cols. 1 + 2)	Change in Unrealized Capital Gain (Loss)	Change in Unrealized Foreign Exchange Capital Gain (Loss)
U.S. Government bonds Southern bonds U.S. Government bonds U.S. tax Other bonds (unaffiliated) Southern bonds (unaffiliated) Preferred stocks (unaffiliated) Preferred stocks of affiliates					
Common stocks (unaffiliated) Common stocks of affiliates Mortgage loans Real estate Contract loans Cash, cash equivalents and short-term investments	3,455,740		3,455,740	(3,803,434)	
7. Derivative instruments 8. Other invested assets 9. Aggregate write-ins for capital gains (losses) 10. Total capital gains (losses)				l	[
DETAILS OF WRITE-INS 0901. 0902.					
0903 . 0998 . Summary of remaining write-ins for Line 9 from overflow page . 0999 . Totals (Line 0901 through Line 0903 plus Line 0998) (Line 9 above)					

EXHIBIT OF NONADMITTED ASSETS

		1	2	3 -
		Current Year Total Nonadmitted Assets	Prior Year Total Nonadmitted Assets	Change in Total Nonadmitted Assets (Col. 2 - Col. 1)
1.	Bonds (Schedule D)			
	Stocks (Schedule D): 2.1 Preferred stocks			
	2.2 Common stocks			
3.	Mortgage loans on real estate (Schedule B): 3.1 First liens			
	3.2 Other than first liens			
4.	Real estate (Schedule A): 4.1 Properties occupied by the company			
	4.2 Properties held for the production of income			
	4.3 Properties held for sale			
5.	Cash (Schedule E-Part 1), cash equivalents (Schedule E-Part 2) and short-term investments (Schedule DA)			
6. 7.	Contract loans			
	Derivatives (Schedule DB) Other invested assets (Schedule BA)		64 576	64.576
9.	Receivable for securities			
10.	Securities lending reinvested collateral assets (Schedule DL)			
11.	Aggregate write-ins for invested assets			l
12.	Subtotals, cash and invested assets (Line 1 to Line 11) Title plants (for Title insurers only)		214,986	
13.	Interplants (for Title insurers only) Investment income due and accrued			
	Premiums and considerations:			
10.	15.1 Uncollected premiums and agents' balances in the course of collection			
	15.2 Deferred premiums, agents' balances and installments booked but deferred and not yet due			
	15.3 Accrued retrospective premiums			
16.	Reinsurance:			
	16.1 Amounts recoverable from reinsurers 16.2 Funds held by or deposited with reinsured companies			
	16.3 Other amounts receivable under reinsurance contracts			
17.	Amounts receivable relating to uninsured plans			
8.1	Current federal and foreign income tax recoverable and interest thereon			
	Net deferred tax asset			
19. 20.	Guaranty funds receivable or on deposit Electronic data processing equipment and software	5 702 270	5 600 F10	(02 750
20. 21	Furniture and equipment, including health care delivery assets	63 808	98 024	34 216
22.	Net adjustment in assets and liabilities due to foreign exchange rates			
23.	Receivable from parent, subsidiaries and affiliates			
24.	Health care and other amounts receivable	2, 137, 317		(1,026,274
25.	Aggregate write-ins for other than invested assets	1,121,763	634,726	
20.	Total assets excluding Separate Accounts, Segregated Accounts and Protected Cell Accounts (Line 12 to Line 25)	0 105 166	0 270 280	274, 123
27.	From Separate Accounts, Segregated Accounts and Protected Cell Accounts			
28.	Total (Line 26 and Line 27)			274, 123
ETA	ILS OF WRITE-INS			
102. 103.				
	Summary of remaining write-ins for Line 11 from overflow page			
	Totals (Line 1101 through Line 1103 plus Line 1198) (Line 11 above)			
E01	PREPAIDS	1 101 700	624 706	/407_027
	PREPAIDS			
503				
598.	Summary of remaining write-ins for Line 25 from overflow page			
500	Totals (Line 2501 through Line 2503 plus Line 2598) (Line 25 above)	1, 121, 763		(487.037)

EXHIBIT 1 - ENROLLMENT BY PRODUCT TYPE FOR HEALTH BUSINESS ONLY

			Total Members at End of			6
	1	2	3	4	5	Current Year
Source of Enrollment	Prior Year	First Quarter	Second Quarter	Third Quarter	Current Year	Member Months
Health Maintenance Organizations			32,445	33,094	33,932	398,933
Provider Service Organizations						
Preferred Provider Organizations						
4. Point of Service						
5. Indemnity Only						
6. Aggregate write-ins for other lines of business	92		344	558	818	4,764
7. Total					34,750	403,697
DETAILS OF WRITE-INS 0601. HIGH RISK POOL PROGRAM					818	4,764
0602						
0603						
0698 . Summary of remaining write-ins for Line 6 from overflow page						
0699. Totals (Line 0601 through Line 0603 plus Line 0698) (Line 6 above)	92			558	818	4,764

1. SIGNIFICANT ACCOUNTING POLICIES

A. Accounting Practices

The financial statements of Physicians Health Plan (PHP) are presented on the basis of accounting practices prescribed or permitted by the Michigan Office of Financial & Insurance Regulation (OFIR).

OFIR recognizes only statutory accounting practices prescribed or permitted by the state of Michigan for determining and reporting the financial condition and results of operations of an insurance company. The National Association of Insurance Commissioners' (NAIC) *Accounting Practices and Procedures Manual*, (NAIC SAP) has been adopted as a component of prescribed or permitted practices by the state of Michigan.

A reconciliation of PHP's net income and capital and surplus between NAIC SAP and practices prescribed and permitted by the state of Michigan is shown below:

		<u>2011</u>	<u>2010</u>
(1)	Net Income, Michigan	\$ 4,012,207	\$ 1,391,464
(2)	State Prescribed Practices: None		
(3)	State Permitted Practices: None		
(4)	Net Income, NAIC SAP	<u>\$ 4,012,207</u>	\$ 1,391,464
(5)	Statutory Capital & Surplus, Michigan	\$46,803,629	\$51,510,034
(6)	State Prescribed Practices: None		
(7)	State Permitted Practices: None		
(8)	Statutory Capital & Surplus, NAIC SAP	\$46,803,629	<u>\$51,510,034</u>

B. Use of Estimates

In preparing the financial statements in conformity with the NAIC Annual Statement Instructions and Accounting Practices and Procedures Manual, management makes estimates and assumptions that affect the reported amounts of assets and liabilities. It also requires disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the period. Actual results could differ from those estimates.

C. Accounting Policy

- 1. Short term investments are stated at amortized cost or at market value depending upon the respective investment.
 - 2. Bonds: Not applicable.
 - 3. Common stocks are stated at market value.
 - 4. Preferred stocks: Not applicable.
 - 5. Mortgage loans: Not applicable.
 - 6. Loan-backed securities: Not applicable.
 - 7. Investments in subsidiaries, controlled and affiliated companies:

PHP records its investment in PHP FamilyCare, a wholly owned subsidiary licensed as a Health Maintenance Organization (HMO) by the state of Michigan, using the audited statutory equity method and reports the increase or decrease in the investment as a change in unrealized gain or loss for capital & surplus.

PHP records its investment in PHP Shared Services, LLC, a wholly owned subsidiary, using the audited statutory equity method and reports the increase or decrease in the investment as a change in unrealized gain or loss for capital & surplus.

PHP records its investment in PHP Service Company, a wholly owned subsidiary licensed as a Third Party Administrator by the state of Michigan, using the audited statutory equity method and reports the increase or decrease in the investment as a change in unrealized gain or loss for capital & surplus.

PHP records its investment in PHP Insurance Company, a wholly owned subsidiary licensed by the state of Michigan, using the audited statutory equity method and reports the increase or decrease in the investment as a change in unrealized gain or loss for capital & surplus.

- 8. Investments in joint ventures, partnerships and limited liability companies: Not applicable.
- 9. Derivatives: Not applicable.
- 10. Premium deficiency reserves: Not applicable.
- 11. Estimating the liabilities for losses and loss/claim adjustment expenses: Estimates on unpaid losses are based upon the plan's past experience, individual case estimates and an estimate for losses incurred but not reported. Such liabilities are necessarily based on assumptions and estimates and while management believes the amount is adequate, the ultimate liability may be in excess of or less that the amount provided. The methods for making such estimates and for establishing the resulting liabilities are continually reviewed and any adjustments are reflected in the period determined. Loss/claim adjustment expenses related to claims is accrued based on estimates of expenses to process those claims.
 - 12. Capitalization policy: PHP has not modified its capitalization from the prior period.
- 13. Pharmaceutical rebate receivable estimates are based upon historical rebate trends, Plan membership and estimates from PHP's pharmacy benefit manager.

2. ACCOUNTING CHANGES AND CORRECTIONS OF ERRORS

Not applicable.

3. BUSINESS COMBINATIONS AND GOODWILL

Not applicable.

4. DISCONTINUED OPERATIONS

Not applicable.

5. INVESTMENTS

A. Mortgage Loans, including Mezzanine Real Estate Loans Not applicable.

B. Debt Restructuring Not applicable.

C. Reverse Mortgages Not applicable.

D. Loan-Backed Securities Not applicable.

E. Repurchase Agreements and/or Securities Lending Transactions Not applicable.

F. Real Estate Not applicable.

G. Low-Income Housing Tax Credit (LIHTC) Investments Not applicable.

6. JOINT VENTURES, PARTNERSHIPS AND LIMITED LIABILITY COMPANIES

Not applicable.

7. INVESTMENT INCOME

All investment income due or accrued has been included in the filing.

8. DERIVATIVE INSTRUMENTS

Not applicable.

9. INCOME TAXES

PHP is exempt from federal income taxes under Section 501(c)(4) of the Internal Revenue Code.

10. INFORMATION CONCERNING PARENT, SUBSIDIARIES AND AFFILIATES

A, B, C, D, E, F, G

PHP is a controlled entity of Sparrow Health System (SHS). Certain administrative expenses such as payroll are processed under a centralized Sparrow system. The financial statements have been prepared from separate records maintained by Sparrow, with certain expense items representing allocations from Sparrow.

PHP has a contract with Physicians Health Network (PHN). PHP members obtain medical services from PHN.

PHP FamilyCare (PHP FC) is a not-for-profit HMO organized under the laws of the state of Michigan and is a wholly-owned subsidiary of PHP. Certain administrative expenses are charged to PHP FC for services which apply to the PHP FC participants.

PHP is the sole member of PHP Shared Services, LLC. The purpose of PHP Shared Services, LLC is to facilitate statewide contracting and to achieve economies of scale to obtain health maintenance organization management and other required purchased services for owners of PHP Shared Services, LLC.

PHP Insurance Company (PHP IC) is a for-profit company organized under the laws of the state of Michigan and is a wholly-owned subsidiary of PHP. Certain administrative expenses are charged to PHP IC for services which apply directly to PHP IC.

Names of Insurers and Parent, Subsidiaries or	Capital Contribution	Management Agreements and
Affiliates	S	Service Contracts
Physicians Health Network		\$174,162,304
Physicians Health Plan		(\$135,000,361)
PHP FamilyCare		(\$43,013,723)
PHP Service Company		(\$5,394,343)
PHP Insurance Company		(\$1,511,160)
Sparrow Health System		\$10,757,284

H. Upstream & Downstream Deductions Not Applicable.

I. Investment in an SCA >10% of Admitted Assets Not Applicable.

J. Investments in Impaired SCAs Not Applicable.

K. Investment in a Foreign Insurance Subsidiary Not Applicable.

L. Investment in Downstream NonInsurance Holding Company Not Applicable.

11. DEBT

Not applicable.

12. RETIREMENT PLANS, DEFERRED COMPENSATION, POSTEMPLOYMENT BENEFITS AND COMPENSATED ABSENCES AND OTHER POSTRETIREMENT BENEFIT PLANS

Some PHP employees are covered by a noncontributory pension plan sponsored by SHS (the "Plan"). Pension benefits under the Plan are based on years of service and the employee's compensation during the last five years of employment. The policy of the Plan is to contribute an amount equal to or at least the actuarially determined minimum funding requirement. Contributions are intended to provide for benefits attributed to service to date and for those expected to be earned in the future. Plan assets are invested primarily in equities and fixed income securities. Other PHP employees are covered by an approved 401(k) program. PHP paid \$517,000 and \$588,000 to SHS in 2011 and 2010, respectively, for their pension costs.

13. CAPITAL AND SURPLUS, SHAREHOLDERS' DIVIDEND RESTRICTIONS AND QUASI-REORGANIZATIONS

Not applicable.

14. CONTINGENCIES

A. Contingent Commitments Not Applicable.

B. Assessments Not Applicable.

C. Gain Contingencies Not Applicable.

D. Claims Related Extra Contractual Obligation and Bad Faith Losses Stemming From Lawsuits Not Applicable.

E. All Other Contingencies Not Applicable.

15. LEASES

A. Lessee Leasing Arrangements

General leasing. Not Applicable
 Non cancelable Leases. Not Applicable.
 Sale-leaseback Transactions. Not Applicable.

- B. Lessor Leases Not Applicable.
- 16. INFORMATION ABOUT FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK AND FINANCIAL INSTRUMENTS WITH CONCENTRATIONS OF CREDIT RISK

Not applicable.

17. SALE, TRANSFER AND SERVICING OF FINANCIAL ASSETS AND EXTINGUISHMENTS OF LIABILITIES

Not applicable.

18. GAIN OR LOSS TO THE REPORTING ENTITY FROM UNINSURED PLANS AND THE UNINSURED PORTION OF PARTIALLY INSURED PLANS

Not applicable.

19. DIRECT PREMIUM WRITTEN / PRODUCED BY MANAGING GENERAL AGENTS / THIRD PARTY ADMINISTRATORS

Not applicable.

20. FAIR VALUE MEASUREMENTS

	Fair Valu	ie Measuren	nent Usir	ng	_
	Level 1	Level 2	Le	vel 3	Total
Assets at fair value:	<u> </u>				
Common stocks	\$40,350,687	\$ -	\$	-	\$40,350,687
Short-term investments	6,518,613 -		-		6,518,613
Total assets at fair value	\$57,896,894	\$ -	\$	-	\$57,896,894

The Level 1 fair values are established from quoted (unadjusted) market prices in active markets for identical assets and liabilities. Level 1 inputs are generally quotes for debt or equity securities actively traded in exchange or over-the-counter markets.

There are no assets or liabilities recorded at fair value on a non-recurring basis as of December 31, 2011 and December 31, 2010.

21. OTHER ITEMS

A. Extraordinary Items Not applicable.

B. Troubled Debt Restructuring Not applicable.

C. Other Disclosures

- (1) Dividends paid by a Michigan HMO are subject to limitations imposed by the Michigan Insurance Code (the Code). Under the Code, dividends may be paid only from statutory earnings and net worth. In addition, OFIR must approve all dividends and may not approve extraordinary dividends. PHP paid dividends of \$2,500,000 in 2011. There were no dividend payments in 2010.
- (2) High Risk Health Insurance Pool Program: The Office of Consumer Information & Insurance Oversight in the Department of Health & Human Services in coordination with the Michigan Office of Financial & Insurance Regulation awarded a contract to Physicians Health Plan to establish and operate a temporary high risk health insurance pool program in Michigan to provide health insurance coverage to currently uninsured individuals with pre-existing conditions.

The program provided coverage for eligible individuals beginning October 1, 2010. The program ends December 31, 2013.

Physicians Health Plan enrolled 818 & 92 individuals and recorded \$1,622,992 and \$62,000 in individual enrollee revenue respectively at December 31, 2011 and December 31, 2010.

(3) Effective August 1, 2011, Physicians Health Plan of Mid-Michigan's name was changed to Physicians Health Plan.

D. Uncollectible Assets Not applicable.
E. Business Interruption Insurance Recoveries Not applicable.
F. State Transferable Tax Credits Not applicable.
G. Subprime Mortgage Related Risk Exposure Not applicable.
H. Retained Assets Not applicable

22. EVENTS SUBSEQUENT

Not applicable.

23. REINSURANCE

A. Ceded Reinsurance Report

Section 1 General Interrogatories

- (1) Are any of the reinsurers, listed in Schedule S as non-affiliated, owned in excess of 10% or controlled, either directly or indirectly, by the company or by any representative, officer, trustee, or director of the company? Yes () No (x)
- (2) Have any policies issued by the company been reinsured with a company chartered in a country other than the United States (excluding U.S. branches of such companies) which is owned in excess of 10% or controlled directly or indirectly by an insured, a beneficiary, a creditor or an insured or any other person not primarily engaged in the insurance business? Yes () No (x)

Section 2 Ceded Reinsurance Report Part A.

- (1) Does the company have any reinsurance agreements in effect under which the reinsurer may unilaterally cancel for reasons other than for nonpayment of premium or other similar credit? Yes () No(x).
- (2) Does the company have any reinsurance agreements in effect such that the amount of losses paid or accrued through the statement date may result in a payment to the reinsured of amounts which, in aggregate and allowing for offset of mutual credits from other reinsurance agreements with the same reinsurer, exceed the total direct premium collected under the reinsured policies? Yes () No (x).

Section 3 Ceded Reinsurance Report Part B.

- (1) What is the estimated amount of the aggregate reduction in surplus, for agreements, not reflected in Section 2 above, of termination of all reinsurance agreements, by either party, as of the date of this statement? Where necessary, the company may consider the current or anticipated experience of the business reinsured in making this estimate. \$0.00
- (2) Have any new agreements been executed or existing agreements amended, since January 1 of the year of this statement to include policies or contracts which were in force or which had existing reserves established by the company as of the effective date of the agreement? Yes() No(x).
- B. Uncollectible Reinsurance

Not applicable.

C. Commutation of Ceded Reinsurance

Not applicable.

24. RETROSPECTIVELY RATED CONTRACTS & CONTRACTS SUBJECT TO REDETERMINATION

Not applicable.

25. CHANGE IN INCURRED CLAIMS AND CLAIM ADJUSTMENT EXPENSES

The following table provides a reconciliation of beginning and ending reserves for claims unpaid and unpaid claim adjustment expenses, net of reinsurance recoverable on unpaid losses:

(In Thousands)

	2011		2010	
Balance – January 1	\$	10,202	\$	14,098
Add provision for claims occurring in:				
Current year		156,857		151,990
Prior year		(370)		(2,283)
Net incurred losses during the current year		156,487		149,707
Deduct payments for claims occurring in:				
Current year		143,157		146,485
Prior year		8,958		7,118
Net claim payments during the current year		152,115		153,603
Balance – December 31	\$	14,754	\$	10,202

26. INTERCOMPANY POOLING ARRANGEMENTS

Not applicable.

27. STRUCTURED SETTLEMENTS

Not applicable.

28. HEALTH CARE RECEIVABLES

Healthcare receivables include pharmacy rebates PHP receives from third party vendors. These rebates are calculated using estimates based on per claim guarantee calculations, historical rebate trends and membership. Activity for the previous three years is summarized as follows:

A. Pharmacy Rebates (In Thousands)

Estimated	Pharmacy	Actual	Actual Rebates	Actual Rebates
Pharmacy	Rebates as	Rebates	Received	Received More
Rebates as	Billed or	Received	Within 91 to	Than 180 Days
Reported on	Otherwise	Within 90	180 Days of	After Billing
Financial	Confirmed	Days of	Billing	
Statements		Billing		
1,009	1,009	-	-	-
799	799	674	-	-
888	888	497	-	-
902	902	607	-	-
	Pharmacy Rebates as Reported on Financial Statements 1,009 799 888	Pharmacy Rebates as Rebates as Billed or Otherwise Confirmed 1,009 1,009 799 799 888 888	Pharmacy Rebates as Rebates as Billed or Otherwise Confirmed T,009	Pharmacy Rebates as Rebates as Billed or Otherwise Confirmed 1,009 1,009 Reported on Pinancial Statements Received Within 90 180 Days of Billing 1,009 - 799 799 799 799 674 - 888 888 497 -

12/31/2010	951	951	528	287	-
9/30/2010	914	914	629	-	287
6/30/2010	958	958	573	-	287
3/31/2010	943	999	724	-	287

12/31/2009	760	760	803	-	970
9/30/2009	709	709	709	-	315
6/30/2009	491	526	526	-	315
3/31/2009	484	489	489	-	315

B. Risk Share Receivable. None

29. PARTICIPATING POLICIES

Not applicable.

30. PREMIUM DEFICIENCY RESERVES

Not applicable.

31. ANTICIPATED SALVAGE AND SUBROGATION

Not applicable.

GENERAL

1.1	Is the reporting entity a member of an Insurance Holding Company System consisting of two or more affiliated persons, one or more of which is an insurer?					
1.2	If yes, did the reporting entity register and file with its domiciliary State Insurance Commissioner, Director or Superintendent, or with such regulatory official of the state of domicile of the principal insurer in the Holding Company System, a registration statement providing disclosure substantially similar to the standards adopted by the National Association of Insurance Commissioners (NAIC) in its Model Insurance Holding Company System Regulatory Act and model regulations pertaining thereto, or is the reporting entity subject to standards and disclosure requirements substantially similar to those required by such Act and regulations?					
1.3	State Regulating?	Michigan				
2.1	Has any change been made during the year of this statement in the charter, by-laws, articles of incorporation, or deed of settlement of the reporting entity?	Yes () No (X)				
2.2	If yes, date of change:					
3.1	State as of what date the latest financial examination of the reporting entity was made or is being made.	12/31/2008				
3.2	3.2 State the as of date of the latest financial examination report became available from either the state of domicile or the reporting entity. This date should be the date of the examined balance sheet and not the date the report was completed or released.					
3.3	State as of what date the latest financial examination report became available to other states or the public from either the state of domicile or the reporting entity. This is the release date or completion date of the examination report and not the date of the examination (balance sheet date).	06/08/2010				
3.4	By what department or departments? MICHIGAN OFFICE OF FINANCIAL & INSURANCE REGULATION					
3.5	Have all financial statement adjustments within the latest financial examination report been accounted for in a subsequent financial statement filed with Departments?	Yes (X) No () N/A ()				
3.6	Have all of the recommendations within the latest financial examination report been complied with?	Yes (X) No () N/A ()				
4.1	During the period covered by this statement, did any agent, broker, sales representative, non-affiliated sales/service organization or any combination thereof under common control (other than salaried employees of the reporting entity) receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:					
	4.11 sales of new business? 4.12 renewals?	Yes () No (X) Yes () No (X)				
4.2	During the period covered by this statement, did any sales/service organization owned in whole or in part by the reporting entity or an affiliate, receive credit or commissions for or control a substantial part (more than 20 percent of any major line of business measured on direct premiums) of:					
	4.21 sales of new business? 4.22 renewals?	Yes () No (X) Yes () No (X)				

5.1	Has the reporting entity been a party to a merger of	or consolidation during the period covered by this	s statement?					Yes () N	o (X)
5.2	If yes, provide the name of entity, the NAIC comp	any code, and state of domicile for any entity th	at has ceased to	exist as a r	esult of the merg	er or consolidatior	1.		
	1 Name of Ent	ity	NA	2 C Company	y Code		3 State of Domicile		
0.4	Halland Carlot All Andrews	11. 12. P		76 17 1					
6.1	Has the reporting entity had any Certificates of Au entity during the reporting period?	thority, licenses or registrations (including corpo	orate registration	, if applicat	ole) suspended of	r revoked by any g	jovernmental	Yes	s () No ()
6.2	If yes, give full information:								
7.1	Does any foreign (non-United States) person or e	ntity directly or indirectly control 10% or more of	the reporting ent	ity?				Yes	s () No ()
7.2	If yes, 7.21 State	the percentage of foreign control;							%
	7.22 State attorn	the nationality(s) or entity(s); or if the entity is a ey-in-fact and identify the type of entity(s) (e.g	a mutual or recipi ., individual, cor	ocal, the n	nationality of its manager	anager or ager or attorney-ir	n-fact).		
		1				2			
	N	ationality				Type of Entity			
8.1	Is the company a subsidiary of a bank holding comp	nany regulated by the Federal Reserve Board?						١	res () No (
8.2	3.2 If response to 8.1 is yes, please identify the name of the bank holding company.								
8.3	Is the company affiliated with one or more banks, the	hrifts or securities firms?						١	res () No (
8.4	If response to 8.3 is yes, please provide the names services agency [i.e. the Federal Reserve Board (Insurance Corporation (FDIC) and the Securities E	FRB) the Office of the Comptroller of the Curre	ency (OCC), the	Office of Th	hrift Supervision (nancial regulatory (OTS) , the Feder	al Deposit		
	1 Affiliate Name	Location (City, State)		3 FRB	4 OCC	5 OTS	6 FDIC	7 SEC	

GENERAL

J.	ERNST & YOUNG LLP, SUITE 1000, ONE KENNEDY SQUARE, 777 WOODWARD AVENUE, DETROIT, MI 48226	
10.1	Has the insurer been granted any exemptions to the prohibited non-audit services provided by the certified independent public accountant requirements as allowed in Section 7H of the Annual Financial Reporting Model Regulation (Model Audit Rule), or substantially similar state law or regulation?	Yes () No (X)
10.2	If the response to 10.1 is yes, provide information related to this exemption:	
10.3	Has the insurer been granted any exemptions related to the other requirements of the Annual Financial Model Reporting Model Regulation as allowed for in Section 17A of the Model Regulation, or substantially similar state law or regulation?	Yes () No (X)
10.4		
10.5	Has the reporting entity established an Audit Committee in compliance with domiciliary state insurance laws?	Yes (X) No () N/A (
10.6	If the response to 10.5 is no or n/a, please explain:	
11.	What is the name, address and affiliation (officer/employee of the reporting entity or actuary/consultant associated with an actuarial consulting firm) of the individual providing the statement of actuarial opinion/certification?	
12.1	Does the reporting entity own any securities of a real estate holding company or otherwise hold real estate indirectly?	Yes () No (X)
	12.11 Name of real estate holding company	
	12.12 Number of parcels involved	
	12.13 Total book/adjusted carrying value	\$
12.2	If yes, provide explanation	
13.	FOR UNITED STATES BRANCHES OF ALIEN REPORTING ENTITIES ONLY:	
	13.1 What changes have been made during the year in the United States manager or the United States trustees of the reporting entity?	
	13.2 Does this statement contain all business transacted for the reporting entity through its United States branch on risks wherever located?	Yes () No ()
	13.3 Have there been any changes made to any of the trust indentures during the year?	Yes () No ()
	13.4 If answer to (13.3) is yes, has the domiciliary or entry state approved the changes?	Yes () No () N/A (X
14.1	Are the senior officers (principal executive officer, principal financial officer, principal accounting officer or controller, or persons performing similar functions) of the reporting entity subject to a code of ethics, which includes the following standards? (a) Honest and ethical conduct, including the ethical handling of actual or apparent conflicts of interest between personal and professional relationships; (b) Full, fair, accurate, timely and understandable disclosure in the periodic reports required to be filed by the reporting entity; (c) Compliance with applicable governmental laws, rules and regulations; (d) The prompt internal reporting of violations to an appropriate person or persons identified in the code; and (e) Accountability for adherence to the code.	Yes () No (X)
14.11	If the response to 14.1 is No, please explain:	
14.2	Has the code of ethics for senior managers been amended?	Yes () No (X)
14.21	If the response to 14.2 is Yes, provide information related to amendment(s).	
14.3	Have any provisions of the code of ethics been waived for any of the specified officers?	Yes () No (X)
14.31	If the response to 14.3 is Yes, provide the nature of any waiver(s).	

15.1 Is the reporting entity the beneficiary of a Letter of Credit that is unrelated to reinsurance with a NAIC rating of 3 or below?

Yes () No (X)

15.2 If the response to 15.1 is yes, indicated the American Bankers Association (ABA) Routing Number and the name of issuing or confirming bank of the Letter of Credit and describe the circumstances in which the Letter of Credit is triggered.

1	2	3	4
American Bankers Association (ABA)			
Routing Number	Issuing or Confirming Bank Name	Circumstances That Can Trigger the Letter of Credit	Amount

BOARD OF DIRECTORS

16.	Is the purchase or sale of all investments of the reporting entity passed upon either by the Board of Directors or a sub-	ordina	ate committee thereof?	Yes (X) No	()	
17.	Does the reporting entity keep a complete permanent record of the proceedings of its Board of Directors and all subordinate committees thereof?					
18.	Has the reporting entity an established procedure for disclosure to its board of directors or trustees of any material interest or affiliation on the part of any of its officers, directors, trustees, or responsible employees that is in conflict or is likely to conflict with the official duties of such person?					
	FINANCIAL					
19.	$Has this statement been prepared using a basis of accounting other than Statutory Accounting Principles \ (e.g., General Counting Principles), and the statement been prepared using a basis of accounting other than Statutory Accounting Principles \ (e.g., General Principles), and the statement been prepared using a basis of accounting other than Statutory Accounting Principles \ (e.g., General Principles), and the statement been prepared using a basis of accounting other than Statutory Accounting Principles \ (e.g., General Principles), and the statement been prepared using a basis of accounting other than Statutory Accounting Principles \ (e.g., General Principles), and the statement \ (e.g., General Principles), and the statement \ (e.g., General Principles), and \ (e.g., Ge$	nerally	Accepted Accounting Principles)?	Yes () No	(X)	
20.1	2	0.12	To directors or other officers To stockholders not officers Trustees, supreme or grand (Fraternal only)	\$ \$ \$		
20.2	Total amount of loans outstanding at end of year (inclusive of Separate Accounts, exclusive of policy loans):					
	2	0.22	To directors or other officers To stockholders not officers Trustees, supreme or grand (Fraternal only)	\$ \$ \$		
21.1	Were any assets reported in this statement subject to a contractual obligation to transfer to another party without the reported in the statement?	liabilit	y for such obligation being	Yes () No) (X)	
21.2	2 2	1.22 1.23	Rented from others Borrowed from others Leased from others Other	\$ \$ \$ \$		
22.1	Does this statement include payments for assessments as described in the Annual Statement Instructions other than guaranty fund or guaranty association assessments?			Yes () No) (X)	
22.2	2	2.22	Amount paid as losses or risk adjustment Amount paid as expenses Other amounts paid	\$ \$ \$		
23.1	Does the reporting entity report any amounts due from parent, subsidiaries or affiliates on Page 2 of this statement?			Yes (X) No	()	
23.2	If yes, indicate any amounts receivable from parent included in the Page 2 amount:			\$	4,415	

INVESTMENT

24.1	1 Were all the stocks, bonds and other securities owned December 31 of current year, over which the reporting entity has exclusive control, in the actual possession of the reporting entity on said date? (other than securities lending programs addressed in 24.3)					
24.2						
24.3	off-balance sheet. (an alternative is to reference Note 16 where this information	ng value for collateral and amount of loaned securities, and whether collateral is carried on or on is also provided)				
24.4	Does the Company's security lending program meet the requirements for a con		Yes () No () N/A (X)			
24.5	If answer to 24.4 is YES, report amount of collateral for conforming programs.		\$			
24.6	If answer to 24.4 is NO, report amount of collateral for other programs.		\$			
24.7	Does your security lending program require 102% (domestic securities) and 10	5% (foreign securities) from the counterparty at the outset of the contract?	Yes () No () N/A (X)			
24.8	Does the reporting entity non-admit when the collateral received from the count	terparty falls below 100%?	Yes () No () N/A (X)			
24.9	Does the reporting entity or the reporting entity's securities lending agent utilize securities lending?	e the Master Securities Lending Agreement (MSLA) to conduct	Yes () No () N/A (X)			
25.1	Were any of the stocks, bonds or other assets of the reporting entity owned at or has the reporting entity sold or transferred any assets subject to a put option subject to Interrogatory 21.1 and 24.3)	December 31 of the current year not exclusively under the control of the reporting entity, a contract that is currently in force? (Exclude securities				
	, ,		Yes (X) No ()			
25.2	If yes, state the amount thereof at December 31 of the current year:	25.21 Subject to repurchase agreements 25.22 Subject to reverse repurchase agreements 25.23 Subject to dollar repurchase agreements 25.24 Subject to reverse dollar repurchase agreements 25.25 Pledged as collateral 25.26 Placed under option agreements 25.27 Letter stock or securities restricted as to sale 25.28 On deposit with state or other regulatory body 25.29 Other	\$			

INVESTMENT

25.3 For category (25.27) provide the following:

1	2	3
Nature of Restriction	Description	Amount

 $26.1 \quad \hbox{Does the reporting entity have any hedging transactions reported on Schedule DB?}$

Yes () No (X)

26.2 If yes, has a comprehensive description of the hedging program been made available to the domiciliary state? If no, attach a description with this statement.

Yes () No () N/A (X) $\,$

27.1 Were any preferred stocks or bonds owned as of December 31 of the current year mandatorily convertible into equity, or, at the option of the issuer, convertible into equity?

Yes	()	No	(X)
-----	---	---	----	-----

\$

 $27.2\,\,$ If yes, state the amount thereof at December 31 of the current year.

INVESTMENT

deposit boxes, were all stocks, bonds, and other s in accordance with Section 1, III General Examinati Condition Examiners Handbook?	ecurities, owned throughout the con Considerations, F - Outsourcin	current year held pursuant to a c ng of Critical Functions, Custodia	ustodial agreement w al or Safekeeping Ag	vith a qualified bank or trust company reements of the NAIC Financial	Yes (X) No ()
28.01 For agreements that comply with the requirements of	f the NAIC Financial Condition Ex	aminers Handbook, complete th	e following:		
1 Name of Custodian(s)		Cus	2 todian's Address		
BNY MELLON	ONE MELLON CENTER, PITTSB	URGH, PA 15258-0001			
28.02 For all agreements that do not comply with the requi	rements of the NAIC Financial Co	ndition Examiners Handbook, pi	ovide the name, loc	ation and a complete explanation:	
1 Name(s)	Lo	2 pocation(s)		3 Complete Explanation(s)	
28.03 Have there been any changes, including name cha	nges, in the custodian(s) identifi	ied in 28.01 during the current ye	ear?		Yes () No (
28.04 If yes, give full and complete information relating t	nereto:				
1 Old Custodian	2 New Custodian	3 Date of Change		4 Reason	
28.05 Identify all investment advisors, broker/dealers or in authority to make investments on behalf of the repo	dividuals acting on behalf of brok ting entity:	er/dealers that have access to t	ne investment accou	nts, handle securities and have	
1 Central Registration Depository Number(s)	2 Name		3 Address	
I/A	SEI		1 FREEDOM	I DRIVE, OAKS, PA 19456	

INVESTMENT

29.1	Does the reporting entity have any diversified mutual funds reported in Schedule D, Part 2 (diversified according to the Securities and Exchange
	Commission (SEČ) in the Investment Company Act of 1940 [Section 5 (b) (1)])?

Yes () No (X)

29.2 If yes, complete the following schedule:

1	2	3
CUSIP Number	Name of Mutual Fund	Book/Adjusted Carrying Value
		, ,

29.3 For each mutual fund listed in the table above, complete the following schedule:

1	2	3	4
Name of Mutual Fund (from question 29.2)	Name of Significant Holding of the Mutual Fund	Amount of Mutual Fund's Book/Adjusted Carrying Value Attributable to the Holding	Date of Valuation

INVESTMENT

30. Provide the following information for all short-term and long-term bonds and all preferred stocks. Do not substitute amortized value or statement value for fair value.

	1 Statement (Admitted) Value	2 Fair Value	3 Excess of Statement over Fair Value (-), or Fair Value over Statement (+)
30.1 Bonds	\$ 6,518,613	\$ 6,518,613	\$
30.2 Preferred stocks	\$	\$	\$
30.3 Totals	\$ 6,518,613	\$ 6,518,613	\$

30.4	Describe the sources or methods utilized in determining the fair values: NAIC ACCOUNTING PRACTICES	
31.1	Was the rate used to calculate fair value determined by a broker or custodian for any of the securities in Schedule D?	Yes () No (X
31.2	If the answer to 31.1 is yes, does the reporting entity have a copy of the broker's or custodian's pricing policy (hard copy or electronic copy) for all brokers or custodians used as a pricing source?	Yes () No (
31.3	If the answer to 31.2 is no, describe the reporting entity's process for determining a reliable pricing source for purposes of disclosure of fair value for Schedule D: PRICE PUBLISHED IN NAIC VALUATION OF SECURITIES	
32.1	Have all the filing requirements of the Purposes and Procedures manual of the NAIC Securities Valuation Office been followed?	Yes (X) No (
32.2	If no, list exceptions:	

OTHER

33.1	Amount of p	ayments to Trade Associations, service organizations and statistical or Rating Bureaus, if any?		\$ 152,680
33.2	List the nam organization	ne of the organization and the amount paid if any such payment represented 25% or more of the total payments to trade is and statistical or rating bureaus during the period covered by this statement.	e associations, service	
		1 Name	2 Amount Paid	
		MICHIGAN ASSOCIATION OF HEALTH PLANS	\$ 53,780	
		HEALTH PLAN ALLIANCE	\$	
			\$	
			\$	
34.1		ayments for legal expenses, if any?		\$ 180,963
34.2	List the nam covered by	e of the firm and the amount paid if any such payment represented 25% or more of the total payments for legal expens this statement.	es during the period	
		1 Name	2 Amount Paid	
		FOSTER SWIFT COLLINS & SMITH	\$ 180,963	
			\$	
			\$	
			\$	
35.1		ayments for expenditures in connection with matters before legislative bodies, officers or departments of government,	·	\$
33.2	legislative b	te of the firm and the amount paid if any such payment represented 25% or more of the total payment expenditures in codies, officers or departments of government during the period covered by this statement.	connection with matters before	
		1 Name	2 Amount Paid	
			\$	
		1	I .	
			\$	
			\$	

GENERAL INTERROGATORIES

PART 2 - HEALTH INTERROGATORIES

1.1	Does the reporting entity have any direct Medicare Supplement Ir	isurance ii	force?	Yes () No (X)
1.2	If yes, indicate premium earned on $\mbox{U.S.}$ business only.			\$
1.3	What portion of Item (1.2) is not reported on the Medicare Suppl	ement Ins	urance Experience Exhibit?	\$
	1.31 Reason for excluding:			
				•
	Indicate amount of earned premium attributable to Canadian and		Alien not included in Item (1.2) above	\$
	Indicate total incurred claims on all Medicare Supplement insuran	ce.		\$
1.6	Individual policies:		ent three years:	
		1.61 1.62	Total premium earned Total incurred claims	\$ \$
			Number of covered lives prior to most current three years:	
		1.64 1.65	Total premium earned Total incurred claims	\$ \$
1.7	Group polices:	1.66	Number of covered lives	
		1.71	ent three years: Total premium earned	\$ \$
		1.72 1.73	Total incurred claims Number of covered lives	\$
		1.74	prior to most current three years: Total premium earned	\$
		1.75 1.76	Total incurred claims Number of covered lives	\$
2.	Health Test:			
			1 2 Current Year Prior Year	
		2.2 Pre	Current Year Prior Year mium Numerator \$.155,945,131 \$.164,328,413 mium Denominator \$.155,945,131 \$.164,328,413 mium Ratio (2. 1 / 2. 2) .1.000 .1.000 serve Numerator \$.18,535,038 \$.14,087,522 serve Denominator \$.18,535,038 \$.14,087,522 serve Denominator \$.18,035,038 \$.14,087,522	
		2.3 Pre	mium Ratio (2.1 / 2.2) 1.000 1.000 serve Numerator \$	
		2.5 Res 2.6 Res	erve Denominator \$	
3.1	Has the reporting entity received any endowment or gift from con returned when, as and if the earnings of the reporting entity perm	tracting ho	spitals, physicians, dentists, or others that is agreed will be	Yes () No (X)
3.2	If yes, give particulars:			
4.1	Have copies of all agreements stating the period and nature of ho dependents been filed with the appropriate regulatory agency?	spitals', p	hysicians', and dentists' care offered to subscribers and	Yes (X) No ()
4.2	If not previously filed, furnish herewith a copy(ies) of such agree	ment(s).	Do these agreements include additional benefits offered?	Yes () No (X)
5.1	Does the reporting entity have stop-loss reinsurance?			Yes (X) No ()
5.2	If no, explain:			
5.3	Maximum retained risk (see instructions)	5.31	Comprehensive Medical	\$ 300,000
		5.32 5.33	Medical Only Medicare Supplement	\$ \$
		5.34 5.35	Dental & Vision Other Limited Benefit Plan	\$ \$
		5.36	Other	\$
6.			ribers and their dependents against the risk of insolvency including hold with providers to continue rendering services, and any other agreements:	
	HOLD HARMLESS PROVISION IN PROVIDER CONTRACT			
	STATE REQUIRED RESERVES & INSOLVENCY CLAUSE IN REINSURANCE AG	REEMENT		
7.1	Does the reporting entity set up its claim liability for provider servi	ices on a s	ervice date basis?	Yes (X) No ()
7.2	If no, give details:			
8.	Provide the following information regarding participating providers			
		8.1	Number of providers at start of reporting year	
		8.2	Number of providers at end of reporting year	
9.1	Does the reporting entity have business subject to premium rate $\boldsymbol{\varsigma}$	guarantee	9?	Yes () No (X)
9.2	If yes, direct premium earned:	9.21	Business with rate guarantees between 15-36 months	
		9.22	Business with rate guarantees over 36 months	

GENERAL INTERROGATORIES (Continued)

PART 2 - HEALTH INTERROGATORIES

10.1	.1 Does the reporting entity have Incentive Pool, Withhold, or Bonus Arrangements in its provider contracts?					
10.2	If yes:	10.21 10.22 10.23 10.24	Maximum amount payable bor Amount actually paid for year Maximum amount payable with Amount actually paid for year	bonuses hholds	\$	
11.1	Is the reporting entity organized as:	11.12 11.13 11.14	A Medical Group / Staff Mode An Individual Practice Associa A Mixed Model (combination of	ition (IPA), or	Yes () No (X) Yes (X) No () Yes () No (X)	
11.2	Is the reporting entity subject to Minimum N	Net Worth Requirements?	Yes (X) No ()			
11.3	1.3 If yes, show the name of the state requiring such net worth.					
11.4	.4 If yes, show the amount required.					
11.5	.5 Is this amount included as part of a contingency reserve in stockholder's equity?					
11.6	If the amount is calculated, show the calcu					
	12/31/2011 RBC COMPANY ACTION LI	EVEL = 25,794,208				
12.1	List service areas in which reporting entity					
		1				
		Name of Servi				
		Clinton, Eaton, Gratiot, Hillsda				
	Isabella (Part), Jackson, Lenawee (Part), Montcalm Saginaw (Part), Shiawassee, Washtenaw (Part)					
13.1	.1 Do you act as a custodian for health savings accounts?					
13.2	1.2 If yes, please provide the amount of custodial funds held as of the reporting date.				\$	
13.3	B.3 Do you act as an administrator for health savings accounts?					
13.4	3.4 If yes, please provide the balance of the funds administered as of the reporting date.					

ANNUAL STATEMENT FOR THE YEAR 2011 OF THE PHYSICIANS HEALTH PLAN

GENERAL INTERROGATORIES - Line 12 (continued)

1 Name of Service Area
lame of Service Area
LINTON COUNTY
ATON COUNTY
RATIOT COUNTY
IILLSDALE COUNTY
NGHAM COUNTY
DNIA COUNTY
SABELLA COUNTY (PARTIAL)
ACKSON COUNTY `
ENAWEE COUNTY (PARTIAL)
IONTCALM COUNTY '
AGINAW COUNTY (PARTIAL)
HIAWASSEE COUNTY
VASHTENAW COUNTY (PARTIAL)
2. Namo of Sarvino Arca

FIVE - YEAR HISTORICAL DATA

	1	2	3	4	5
	2011	2010	2009	2008	2007
BALANCE SHEET (Page 2 and Page 3)					
Total admitted assets (Page 2, Line 28)	70,272,205	73,918,572	80,031,898	69,146,342	86,680,724
2. Total liabilities (Page 3, Line 24)	23,468,576	22,408,538	28,918,392	35,995,715	48,375,039
3. Statutory surplus	25,794,208	21,000,704	21,575,238	17,563,702	20,202,512
4. Total capital and surplus (Page 3, Line 33)	46,803,629	51,532,173	51,113,506	33,150,627	
INCOME STATEMENT (Page 4)					
5. Total revenues (Line 8)	171,877,815	164,328,413	178,322,864	175,298,274	207,452,283
6. Total medical and hospital expenses (Line 18)	157,179,539	150,123,838	156,681,838	154, 163, 992	182,280,987
7. Claims adjustment expenses (Line 20)	3,509,517	3,685,460	3,989,944	4,201,512	5,221,023
8. Total administrative expenses (Line 21)	10,932,939	10,603,780	11,415,246	12,020,543	15,844,557
9. Net underwriting gain (loss) (Line 24)	255,820	(84,665)	6,235,836	4,912,227	4,105,716
10. Net investment gain (loss) (Line 27)	3,756,822	390,787	(277,810)	(1,686,598)	2,807,042
11. Total other income (Line 28 plus Line 29)	(435)		334	6,400	5,779
12. Net income or (loss) (Line 32)	4,012,207	1,391,464	5,958,360	3,232,029	6,918,537
CASH FLOW (Page 6)					
13. Net cash from operations (Line 11)	(2,119,386)	(3,823,137)	(310,322)		3,184,184
RISK-BASED CAPITAL ANALYSIS					
14. Total adjusted capital	46,803,629	51,532,173	51,113,506	33,150,627	38,305,685
15. Authorized control level risk-based capital	12,897,104	10,500,352	10,787,619	8,778,448	10,101,256
ENROLLMENT (Exhibit 1)					
16. Total members at end of period (Column 5, Line 7)		35,092	40,048	40,811	48,801
17. Total members months (Column 6, Line 7)				513,862	
OPERATING PERCENTAGE (Page 4) (Item divided by Page 4, sum of Line 2, Line 3, and Line 5) X 100.0					
18 . Premiums earned plus risk revenue (Line 2 plus Line 3 plus Line 5)	100.0		100.0	100.0	100.0
19. Total hospital and medical plus other non-health (Line 18 plus Line 19)	100.8	91.4	87.9	87.9	87.9
20. Cost containment expenses	1.5	1.5	1.5	1.6	0.2
21. Other claims adjustment expenses	0.7	0.7	0.7	0.8	2.3
22. Total underwriting deductions (Line 23)	110.1	100.1	96.5	97.2	98.0
23. Total underwriting gain (loss) (Line 24)	0.2	(0.1)	3.5	2.8	2.0
UNPAID CLAIMS ANALYSIS (U and I Exhibit, Part 2B)					
24. Total claims incurred for prior years (Line 13, Column 5)	12,836,506	11,562,489	22,173,302		35,163,505
25. Estimated liability of unpaid claims of prior year (Line 13, Column 6)	14,087,521	17,089,568	26,643,908	30,837,808	35,574,706
INVESTMENTS IN PARENT, SUBSIDIARIES, AND AFFILIATES					
26. Affiliated bonds (Schedule D Summary, Line 12, Column 1)					
27. Affiliated preferred stocks (Schedule D Summary, Line 18, Column 1)					
28. Affiliated common stocks (Schedule D Summary, Line 24, Column 1)	9,182,148	6,251,943	9,191,247		8,276,035
29. Affiliated short-term investments (subtotal included in Schedule DA Verification, Column 5, Line 10)					
30. Affiliated mortgage loans on real estate					
31. All other affiliated	6,413,428	6,517,946	6,657,461	5,349,882	6,839,205
32. Total of above Line 26 to Line 31	15,595,576	12,769,889	15,848,708	12,711,965	15,115,240

Note: If a party to a merger, have the two most recent years of this exhibit been restated due to a merger in compliance with the disclosure requirements of SSAP No. 3, Accounting Changes and Correction of Errors?

 ${\sf Yes}\ (\)\ {\sf No}\ (\)$

If no , please explain:

SCHEDULE T - PREMIUMS AND OTHER CONSIDERATIONS

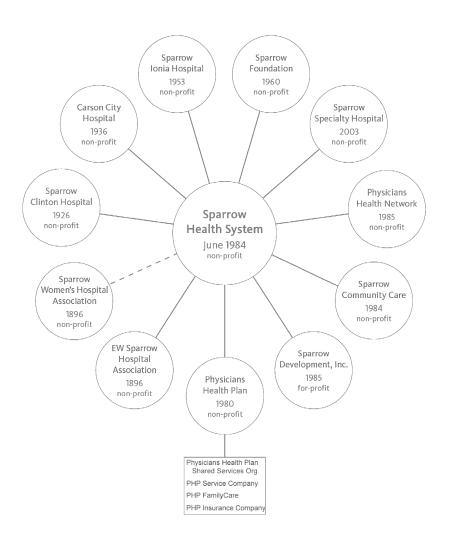
Allocated by States and Territories

Active Status N	Accident and Health Premiums	3 Medicare Title XVIII	1	5 Federal Employees Health Benefits Program Premiums	6 Life and Annuity Premiums and Other Considerations	7 Property/ Casualty Premiums	8 Total Column 2 Through Column 7	9 Deposit-Typ Contracts
X N								
Z N R N A N O N T N			1					
A N								
O N T N								
T N		1						
FIN	[
C N - N								
A N								
N								
N								
		1	1					
E N								
					[
A N	. 155,532,721			2,623,696			. 158, 156, 417	
N								
T N		l .						
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M N								
		1	1					
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A N								
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s I N	1	1	1					
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N								
P N	1	1	1					
\ XXX								
XXX								
(a) I	. 100,002,721			2,023,090			. 130,130,41/	
	A N N N N N N N N N	A N N N N N N N N N N N N N N N N N N N	A N N N N N N N N N N N N N N N N N N N	A N N N N N N N N N N N N N N N N N N N	A N N N N N N N N N N N N N N N N N N N	A N N N N N N N N N N N N N N N N N N N	A N N N N N N N N N N N N N N N N N N N	A N N N N N N N N N N N N N N N N N N N

⁽a) Insert the number of "L" responses except for Canada and Other Alien.

ANNUAL STATEMENT FOR THE YEAR 2011 OF THE PHYSICIANS HEALTH PLAN

SCHEDULE Y - INFORMATION CONCERNING ACTIVITIES OF INSURER MEMBERS OF A HOLDING COMPANY GROUP PART 1 - ORGANIZATIONAL CHART



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Exhibit 5 - Amounts Due From Parent, Subsidiaries and Affiliates
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Exhibit 7 - Part 2 - Summary of Transactions With Intermediaries
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Schedule B - Part 1
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Schedule B - Part 3 E06
Schedule B - Verification Between Years SI02
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Schedule BA - Part 3. E09
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